

Manor Royal News

THE OFFICIAL NEWSLETTER OF THE MANOR ROYAL BUSINESS DISTRICT

Issue 25

Be part of it!

Summer issue 2018



Featured in this issue:

- Digital Signs
- New parking plan

Makers and
Manufacturers
Special



Produced and made possible by the
Manor Royal BID

Inside Track • News • Views • Interviews • Offers • Events

Chairman's Message

Officially, the second term of the Manor Royal BID began on 1 June.

Over the next five years we have some exciting projects to deliver, possibly none more so than the introduction of Digital Signs in key locations. As well as helping the BID to deliver community messages, the signs will help Manor Royal companies promote themselves to the hundreds of thousands of people who travel through here each year.

Recently I also had the pleasure of signing the 'Manor Royal Deal' with West Sussex County Council and Crawley Borough Council. All BIDs should have a set of Baseline Agreements in place, which we do, but we wanted to go further. The Manor Royal Deal is a positive statement of intent by all three



organisations to work together to achieve the best possible outcomes for the Business District.

Almost everything we do depends on partnership working of some kind. By signing the Manor Royal Deal, the local authorities are sending a clear message about the importance of our Business District and the value of working with the BID to elevate the area.

Turning to this issue of Manor Royal News, I'm delighted we are focusing on the manufacturers, something close to my heart. While we now have a huge and diverse mix of industries represented here, Manor Royal has a proud tradition of making things. Long may that continue.

Trevor Williams
Chairman, MRBD Limited

The Inside Track



The first five years (2013-18) of the Manor Royal BID were eventful, productive and enjoyable. I personally learned a lot and since businesses first voted to create a Business Improvement District, Manor Royal has seen many changes. I wonder what the next five years will bring.

It seems the world and the outlook generally is a hard one to predict. In truth it's never been easy. Over the

years there have been numerous revolutions (industrial, social and political), recessions and significant economic re-structures.

As we look ahead there seems more to come, whether that be unpredictable world leaders spinning the economy on a tweet, BREXIT or matters much closer to home in terms of economic policy. I do wonder if governments at all levels are really in touch with

the needs of businesses and business places.

What helps is to have a plan. To have a shared vision and a route map of how to get there while accepting the path may sometimes be more winding than we at first predicted. It's the "shared" bit that is important. To know that whatever happens you're not alone, that you're working together to get to where you want to be.

That's what creating a BID is about: businesses working together and working with others to achieve something that otherwise wouldn't happen. This approach really worked in the first term of the BID. As things get harder, as budgets get squeezed (public and private), it is this collaboration that will help in the next BID term (2018-23).

I'm looking forward to it.

Steve Sawyer,
Executive Director, Manor Royal BID

It's a (Manor Royal) Deal



The Manor Royal BID Company has signed a new deal with Crawley Borough Council and West Sussex County Council aimed at supporting local businesses and boosting economic growth.

The deal is the first of its kind in the county and sets out how the Manor Royal BID and the two councils will work together to plan and deliver additional services, including the Crawley Growth Programme and the new BID Business Plan, as well as respond to other opportunities as they arise.

"This Deal with the county and borough councils formalises what has become a very productive partnership over the past few years", said Trevor Williams, Thales UK and Manor Royal BID Chair. "The future programme is exciting but can only be achieved by clear and positive partnership between the BID and both councils. This is what the deal provides."

Louise Goldsmith, Leader of West Sussex County Council, said: "The business community's vote of confidence in the Manor Royal BID is testament to all the hard work that's gone into the initiative in the last five years. Now we're looking forward to continuing to help forge effective business partnerships in the Manor Royal Business District in the future."

Councillor Peter Lamb, Leader of Crawley Borough Council, said: "Crawley Borough Council is really

committed to delivering better career prospects for local residents and to do that we need to maintain and develop Manor Royal's status as one of the leading locations in the UK for doing business. The BID, in partnership with local councils, has already delivered much for the business district. This deal will enable us to take things to the next level."

The Manor Royal Deal document can be read in full on the Manor Royal website.

BID AGM: Advance notice & date change

The date of the Manor Royal BID AGM has been moved to **4 October at 5pm**. Only members of the BID Company can attend and vote. Each levy paying business can apply to become a member, which is free. Contact the BID office for details of how to become a member and attend.

BID Events Make a Big Impact in Crawley

Two major Manor Royal events were held in May at the Crowne Plaza Hotel. The annual 'Know Your Neighbour' event, exclusive to Manor Royal companies, welcomed a record number of exhibitors and businesses. This was complemented by the inaugural 'Manor Royal Careers Expo' the following day, which provided free work and training advice to local residents.

Over 110 Manor Royal companies reached out to more than 580 people over the two days.

Now in its sixth year, the 'Know Your Neighbour' event provided a valuable opportunity for Manor Royal based organisations to improve their business networks and promote their products and services. A record seventy-two companies exhibited on the day including Tesla, Fastsigns, Varian and Heyland & Whittle, who won 'Best Stand in Show' and a microwave oven, kindly donated by Avensys Ltd. As well as the exhibition, guests had an opportunity to hear about the latest BID projects and participate in a lively session of 'Business Bingo'!

The next day, more than 300 local people attended the 'Manor Royal Careers Expo', to meet 42 companies from the business district, who collectively had c200 job vacancies on offer. Virgin Atlantic, Elekta, Thales, TradeSkills4U, Deloitte and Avensys were some of those highlighting the careers available on Manor Royal Business District. The event, held by the Manor Royal BID, was sponsored by the B&CE Group and created by Prowse & Co. Ltd. Seminars were also popular, providing free training and advice for job seekers.

Trevor Williams, Director of Thales and Chairman of Manor Royal BID said: "Year-on-year, the success of Manor Royal BID events demonstrates the value of bringing together people and businesses from Manor Royal and I would like to thank everyone who participated.

Zoe Wright, Group Director of People at B&CE said: "We were proud to sponsor the first Manor Royal Careers Expo. As a thriving business area, the Manor Royal Business District provides over 30,000 jobs locally. B&CE is always looking for great local talent to join our team and we were delighted to find seven suitable candidates at the Careers Expo. One person has already been offered and accepted a role and six are in active conversations with our recruitment team."

Steve Sawyer, Executive Director of Manor Royal BID added: "We were delighted to extend our popular 'Know Your Neighbour' event this year, by reaching out to the local community and providing an opportunity for people to discover more about the companies and work opportunities located on their doorstep. There was strong support from businesses and we were delighted to see so many people attend."



- Fed up with a long commute?
- Looking for a great career?
- Looking for your first job after school, university or college?
- Looking to get back into part-time or full time work?

Manor Royal Makes It

Manufacturing is alive and well in Manor Royal.

From the very beginning when Crawley was first conceived in 1947 as a New Town, the Development Corporation intended to develop Manor Royal as a centre for manufacturing and light engineering.

Rather than allowing one sector or firm to dominate, the Corporation identified several manufacturing industries that would be a good fit for a new Crawley to provide jobs for

the people who would live here.

By providing large plots with room for expansion, companies moving here took advantage of ready-made buildings of different types and sizes set in a quality environment. They provided jobs for those relocating to the newly created neighbourhoods.

The popularity of Manor Royal was soon apparent and it quickly grew, exceeding the original expectations to provide employment for 8,500 people, to the 30,000 individuals

who work here today.

Over the years, Crawley has witnessed the rise of Gatwick Airport and certain structural changes to the economy. However, throughout the years, Manor Royal can still claim to be a place that makes things.

Our business district is a place where diversity and change are encouraged but where tradition is valued, all characteristics embodied by a thriving manufacturing sector.

Makers and Manufacturers

Perhaps unsurprisingly, a recent study reinforced the importance of Manor Royal and the role manufacturing plays in that. At 540 acres, Manor Royal is about a one square mile in which over 600 business are accommodated. Of these, 62 (10%) are manufacturers.

Making everything from pies to life-saving medical devices, the diversity of what is made on Manor Royal is staggering. And so is the financial and economic contribution they make.

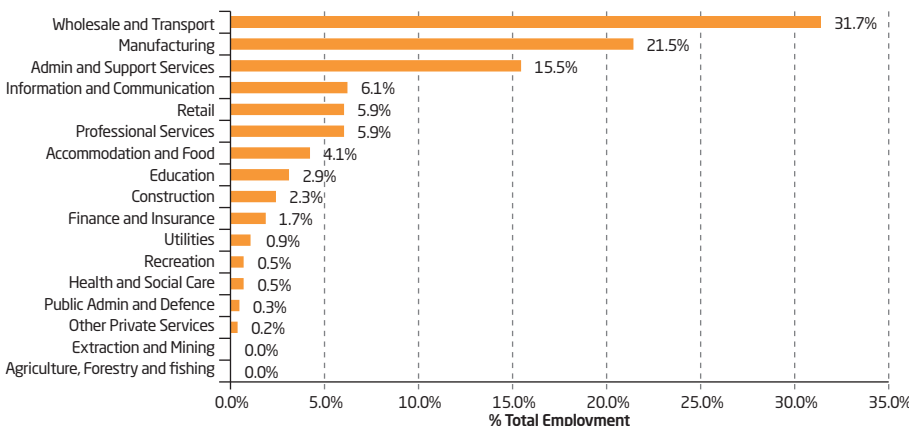
As a place, Manor Royal accounts for 32% of all Crawley jobs, 23% of all commercial buildings and over 25% of all the rates generated in the town. At £1.23bn per annum, the Business

District contributes 25% of Crawley's direct Gross Value Added (GVA) and has some of the most productive workers of the Gatwick Diamond area, who collectively generate over £172m in tax each year.

The study shows the specific and valuable role manufacturing plays in all of that. Providing over 27% (£336m) of Manor Royal's annual GVA, 21% of all jobs (the area's second biggest employment sector) and 28% (£48m) of employee taxes. It can also be seen that as a proportion of its total employment offer, manufacturing on Manor Royal provides about 18% more than the average for Crawley and the wider South East.



While it is true manufacturing does not account for as much employment as it once did and that other sectors have grown at a faster pace since 2010, there is no doubt that manufacturing is a prominent part of what makes Manor Royal what it is today. Our challenge is to ensure we keep enough light industrial buildings to meet demand.



Source: ONS IDBR (2016) / Lichfields

Note Figures may not sum due to rounding

CHECK OUT THE BENEFITS.

Visit the BID website Benefits pages at www.manorroyal.org to see how your business can take advantage of services provided exclusively for Manor Royal based businesses.

We haven't got space enough to feature all 60 plus manufacturers based on Manor Royal so here is a small selection to illustrate the huge diversity of things being made and manufactured in the Business District today.

Elekta's Manufacturing Heart in Manor Royal



Elekta is a leading innovator of equipment and software used to improve, prolong and save the lives of people with cancer and brain disorders. The company's Manor Royal campus is home to 900 employees, of which more than 350 are solely dedicated to innovation and 70 are focused on manufacturing.

Over the years, Manor Royal has played a critical role in Elekta's innovation

and manufacturing history. The world's first linear accelerator (linac) to deliver precision radiation therapy was developed and built here more than sixty years ago. While the first linac took 18 months to build, today the manufacturing time has reduced to 18 days. In total, about 4,800 current model linacs have been manufactured in Crawley, of which more than 2,000 were built in the last seven years.

Elekta's Manor Royal facility is also where the company's latest ground-breaking innovation - the Elekta Unity magnetic resonance (MR) radiation therapy system - was developed. It enables clinicians to see and track difficult-to-visualise soft tissue anatomies while radiation dose is being delivered, bringing radiation therapy into the age of personalised, precision cancer care.

Manor Royal represents the cornerstone of Elekta's heritage - and Cornerstone is the name the company has given its new state-of-the-art campus here. Home to teams of engineers, scientists, clinicians and customer-facing professionals, it is an international hub for celebrating radiotherapy excellence and provides Elekta with the facilities to develop the next generation of cancer therapy devices. This will ensure that Manor Royal remains as much a part of Elekta's future as it has been in its past.

www.elekta.com

Sweet Smelling Luxury



Heyland & Whittle is an award-winning luxury Soap and Home Fragrance manufacturer based in Crompton Way. Having started life on a small stud farm in Reigate, its success continued following a move to Manor Royal and the company is now celebrating 15 years in business.

Heyland & Whittle distribute their products to an impressive list of customers including Harrods, Buckingham Palace, Designers Guild, Fortnum & Mason, the Houses of Parliament, Liberty of London and Lord's Cricket Ground to name a few. No strangers to exporting, the company has even opened a shop in Hong Kong.

"We create what we believe are outstanding natural products with tradition, style and authenticity for a discerning market" say owners Paddy and Ursula Heyland.

Their outlet shop, located on Crompton Way adjacent to the factory, is bursting with gorgeous natural soaps, handcrafted in an old traditional method all made on the premises. Most of these are vegan and vegetarian friendly and make great gifts.

With a special extra discount for all Manor Royal employees, why not treat someone special with a luxury gift whilst supporting our local businesses!

www.heylandandwhittle.co.uk



Paddy and Ursula



Celebrating 30 Years of Medical Innovation

Welland Medical employees celebrating 30 years of innovation at the Amex Stadium

Established in 1988, Welland Medical is one of the leading ostomy brands in the UK and worldwide, with a turnover of £30 million. Part of the £100m CliniMed Group of companies, it specialises in the design, development and manufacture of innovative stoma care appliances and accessories, for people who have had bowel or bladder surgery due to cancer or disease.

More than 200 people are employed at Welland Medical, many of whom have a skilled medical, scientific or engineering background. They undertake the company's product research, development and manufacture on Manor Royal at the company's Global Headquarters Building, which was officially opened in April 2016.

The state of the art building features 70,000 sq ft of production floor and 20,000sq ft of office space with

energy saving lighting and equipment.

Welland Medical's transition from a small business to a multi-million-pound company has been exciting for all involved and this year, the business is celebrating its landmark 30th anniversary.

Longest serving employee Helen Gilbert, HR Manager at Welland Medical, has been with the company since the beginning. Reflecting on the last 30 years Helen commented: "Going from a workforce of just fifteen people, manufacturing products using manual processes, to over 200 employees with the latest technological advancements in design and automated manufacturing at our fingertips has been inspiring. I am proud to have been part of Welland's incredible journey".

Chris Primett, Managing Director at Welland Medical says they are proud to have built a successful and

innovative business. "We design our own bespoke manufacturing equipment that allows us to produce over 19 million stoma pouches per year, which are exported to 40+ countries worldwide. Manor Royal has provided us with the environment and skills to prosper into a medical brand that is recognised worldwide."

Welland Medical employees marked the company's 30th anniversary with a celebratory day out in Brighton in June.

Go karting, a zip wire, the British Airways i360 and tours of the Brighton Pavilion were just some of the experiences available for staff to enjoy before sitting down for a congratulatory meal at the Amex Stadium, the home of Brighton and Hove Albion football team.

Discover more at www.wellandmedical.com

Smaller companies innovate too!

Opus Innovations is a manufacturer and distributor of healthcare products, focusing on innovative solutions to everyday problems for the benefit of people, animals or the planet.

Opus came to Manor Royal in 2011, when it opened its first office and manufacturing facility at The Bell Centre. Back then, it started manufacturing its AQUAINT 100% Natural Sanitising Water that kills 99.9% of bacteria, yet is completely safe to ingest. Today, the product is sold in 18 countries.

Due to growth and a vision to launch new eco products, Opus relocated to The Brunel Centre in 2016, taking a unit twice the size. Fast forward to 2018, and the company is again considering relocating to larger premises. This growth is focused on the development on new environmentally sustainable products against the backdrop of the global spotlight on plastics pollution.

In 2017, Bola Lafe, Managing Director of Opus was named by The Manufacturer Magazine as one of the

UK's 'Top 100 People in manufacturing' for being a "Driver of Cultural Change", "An Inspiring Leader" and a "Bold Investor in New Markets". Opus is also a past winner of the Gatwick Diamond New Business of the Year Award.

www.aquaint-uk.com



Manor Royal Goes Digital

After a competitive tender process, local company Avensys has been appointed to manufacture and install six digital advertising signs at key locations in Manor Royal.

Outdoor digital advertising signs, referred to as Digital-Out-Of-Home (DOOH) advertising, have proven to be effective with the number outdoor digital sites in the UK predicted to grow by 40% between 2016 and 2020.

Over the past year, the BID and its partners have developed this project to enable community advertising to be run by the Manor Royal BID primarily for the benefit of Manor Royal companies. Adopting a similar model to the Manor Royal Training Programme, the intention

is to provide subsidised advertising rates for Manor Royal businesses whilst companies from outside the area pay market rates.

"The signs will be manufactured to be consistent with the Manor Royal brand and existing signage as well as be an effective way of getting messages across digitally," said Steve Sawyer, Executive Director, Manor Royal BID. "With about 23 million vehicle movements in Manor Royal each year, this digital platform has great potential to help promote local business."

Working closely with West Sussex County Council and having secured planning consent, the intention is to get the advertising signs up and working as

soon as possible. Anyone interested in the project should email info@manorroyal.org to be among the first to discover go-live details and rates.



New parking plans consultation

Parking is an issue that affects most of us. Like many successful and well-populated places, there is almost never enough to go around. A situation made worse by holiday parking, commuter parking from outside the area and other types of rogue parking.

Here on Manor Royal, parking ranks among the top issues affecting companies and staff. That's no surprise when you consider 30,000 people commute here every day, mostly by car, against a backdrop of a successful airport and a place that is well connected to notable commuter hubs.

As our business district becomes busier and the opportunity to park on empty sites reduces, the challenge is to make sure what space there is available on the public highway is optimised for Manor Royal business, staff and visitors.

The current arrangements do not allow for this, either restricting any parking at all or allowing long-term parking by anyone for any period of time.

The BID has been working with West Sussex County Council to create a new Parking Management Plan for Manor



Royal to improve the way in which on-street parking is managed and to ensure, as far as possible, those who park on the public highway are a Manor Royal employee, customer or visitor.

The basis of the plan involves the proposal to introduce a business parking permit scheme for most areas of the Business District.

At the moment the plan is being consulted on and Manor Royal based businesses and employees are being asked for their feedback and comment. The plans are available online with a feedback form. We encourage you to take a look and let us know what you think.

The details can be found on the Project pages of the Manor Royal website.

Getting Motorway Smart

Highways England have started work on the M23 between junctions 8 and 10 to create a "smart motorway". The works are planned to go on until 2020 and while every effort is being made to keep any disruption to a minimum, it's a big project. You can keep in touch with the latest news and updates via the Highways England website and the Manor Royal online Projects pages.

 Follow Manor Royal BID's Twitter Feed for the latest news about traffic issues.
twitter.com/Manor_Royal

TLC Takes The Title



Following a hard fought final, TLC etched their name onto the Manor Royal 6-a-side football Shield at the annual tournament organised by the Manor Royal BID in partnership with Freedom Leisure.

Now in its seventh year, the event brings together companies from across the Business District for the glory of being crowned champions and taking the winners shield back to the office, warehouse, showroom, workshop or factory.

This year, 15 teams and 120 footballers came together from a diverse mix of businesses including: Knights Property, Dyer & Butler Electrical, CCG, Motorline,

Pharmacare, Frontier Piits, L3 Training Solutions, Mastercool, RAPP, Raven Roofing, Vega Europe, Vistec, Westcom, TLC and B&CE. The event went down to a nail-biting penalty shoot-out with TLC finally winning 6-5 against the high scoring Knights Property after the game finished goalless in normal time.¹

Charlie Iron, captain of the winning TLC team said, "It was a majestic effort by the lads to win the tournament and to go unbeaten, without letting in a single goal until penalties in the final. Everyone was still buzzing the next day. Our director even dug into his pockets to buy us a celebratory breakfast. The players are very proud of their

winners' medals along with the trophy and shield, both of which are currently displayed on our trade counter."

Freedom Leisure has been involved with organising and hosting the tournament from the beginning in 2012. Since that time almost 100 teams and nearly 800 footballers have participated in the event.

"We are really proud of our successful working partnership with the Manor Royal BID, to deliver this popular tournament for the 7th year", said Dave Downey, Active Communities Manager for Freedom Leisure in Crawley. "Our work is all about encouraging people to get and stay active - not only in their spare time, but during the working day too."

Any companies from Manor Royal that want to take part in a future tournament or have other ideas for other sports or leisure activities to support employee health and well-being should contact the Manor Royal BID Office.

¹[View the tournament tables on the Manor Royal Website News Page](#)

Going international



Sussex Chamber of Commerce aims to help business "Grow, Develop, Discover and Influence" says Ana Christie, Chief Executive.

"The global market can provide huge opportunities for businesses that import and export" she says. "We've helped a number of Manor Royal companies to do just that, including Elekta, Thales, Vent-Axia, Pharmacare Europe and Welland Medical."

To get familiar with what's involved, companies can attend the Chamber's international trade courses. In the last financial year, the Chamber processed over 20,000 documents for exporters - a growth of 12% in the last year. The chamber team are licensed to certify and arrange legalisation of export documentation and assist exporters throughout the process to ensuring all documentation is filled in correctly.

(Export documentation is required to comply with import regulations in the country of arrival, evidence the country of manufacture of the goods and ensure payment.)

If you are interested in International Trade and need some help, why not contact the Sussex Chamber of Commerce for assistance. The Chamber can connect business and provide market snapshots, quarterly trade outlooks and market seminars through www.exportbritain.org.uk

Companies may also use its "Business Brexit Checklist" to consider the changes that leaving the EU may bring.

www.sussexchamberofcommerce.co.uk

25 Years of Bridgeham Clinic



If anyone in the BID area has tried the services on offer at Bridgeham Clinic - whether that's osteopathy, Pilates, massage, acupuncture or a foot-health consultation - then they'll know that the clinic is dedicated to helping clients go from 'broken to brilliant'. However, what they might not realise is that the clinic has been going for 25 years now. Bridgeham has been in its County Oak premises since January 2017 but it first opened its doors in 1993.

Back then, the clinic - originally started by Jeff Strutt in Smallfield - offered massage and post-surgical lymphatic drainage. It soon expanded to offer osteopathy, then teamed that with therapeutic Pilates and eventually added other well-being services.

Still a family-run business, the clinic is led by Trevor Strutt and his wife Jo. Trevor and Jo expanded their client base and services until they got to the point where they needed larger premises. In 2017, they were able

to bring all the Bridgeham services under one roof with five treatment rooms, a Pilates and Garuda machine room and a movement studio.

If you haven't had a chance to try any of their therapies, it's worth having a look at their website to see what's available. With lunchtime Pilates classes and both early and late appointments available, the clinic is convenient for the BID area AND there's a 10% discount on selected services for anyone working in the Manor Royal.

Any employers interested in finding out how Bridgeham's well-being services can help their employees should get in touch with the clinic - on 01293 542245 or via email pm@bridgeham.com. (Practitioners at Bridgeham are recognised by most of the major health insurance companies - contact the clinic for more information.)

www.bridgehamclinic.com

Team-building with Jet Masterclass Pilot Training

Jet Masterclass is opening its doors in Lloyds Court, Manor Royal enabling local companies to use its pilot training facility and flight simulator for team building. Your team can access their pilot training facility and flight simulator, where they'll operate as a pilot (and land!) a Boeing 737. They will put into practice a variety of skills including communication, decision making, leadership and crew resource management, ensuring safe and efficient flight.

As a pilot training organisation, Jet Masterclass understands the need to tailor their delivery to the needs of the individual, so will work closely with you to ensure that the event is designed to meet your specific business needs. Flying the simulator is fun, but with a serious element to it, so your team will naturally take away some very valuable learning tools, and some lasting memories!

It is a cost-effective way to reward your team, to host new or current customers, or to utilise their facility as an offsite working location, ending with a little bit of fun!

For more information contact Frank Jukes at Jet Masterclass on +44 (0) 1293 665166.

Sam HITS Facilities Management

With over 10 years' experience in property maintenance and management, Sam Limbachia has launched 'HITS Facilities Management', based at Sussex Manor Business Park, and is on a mission to support Crawley businesses and residents with their property needs.

The company has recently unveiled a new website and branding with the

strapline 'Your Property, Our Business', developed with the help of Basepoint company Creative Pod.

Sam Limbachia, Director of HITS Facilities Management, said: "I am thrilled that something which started off as just an idea has now become a reality and I'm excited to see what the second half of 2018 will bring and the new business we can achieve."



To find out more about the services HITS Facilities Management could provide for your building or home, visit www.hits-fm.co.uk

Volunteer at Crawter's Book

Have you spent much of the past few weeks stuck indoors, missing out on the summer weather? Why not take some time out to get outdoors, find the space to think and do some good for our local environment?

Manor Royal BID has teamed up with the Sussex Wildlife Trust, creating some conservation-based volunteering at Crawters Brook. Just look at these images featuring employees from Virgin Atlantic and B&CE who have recently taken part! Visit the Manor Royal BID website Benefits pages for more details.



Are you a smaller company but want to get involved? Why not join staff from Greenstar Cleaners on 26 October between 9.30am and 2.30pm? Contact Louise Collins for details, LouiseCollins@sussexwt.org.uk

The Plastics Governor

Founded in 1986, Davis Industrial Plastics is a family owned and run business based in Fleming Way that has built up over 30 years of experience providing everything from engineering and pipework systems solutions in plastic to smaller scale needs for model making. A one-stop shop for industrial and other plastic requirements, the company has a large warehouse and motivated team.

As well as a busy day job, Director Gavin Davis has also volunteered as a School Governor at Three Bridges Primary School and is now encouraging others to do the same. He says: "I have found my role as a school Governor enlightening - particularly in relation to how the leadership of another organisation is managed" Gavin explains. "The time I've given to the school has been rewarding both for the insight gained, but also in helping the next generation who are the workforce of the future."



If you, like Gavin, would like to put something back into the local community whilst developing your own skills, please email Doug Chapman at Dchapman@threebridgesprimaryschool.co.uk to discover more about being a Governor at Three Bridges Primary School.

Find out more about Davis Industrial Plastics at www.shopforplastic.co.uk

LGW Short Lets

Are you seeking somewhere to stay close to Manor Royal? Have you considered renting a serviced apartment for the same price as a hotel room? LGW Short Lets provides luxury serviced accommodation for people who stay away from home but like their home comforts.

All properties have free high speed wi-fi, a place to work and flat screen smart TV with cable channels. The bed linen and towels are provided with comfortable beds ensuring a great night's sleep.

LGW Short Lets are now proud to be part of the Manor Royal Business community and are offering a discount of 10% by using coupon code VIP10 when you book via its website.

For any further information contact Rhianna Hughes on 01293 229295, or email info@lgwshortlets.co.uk

www.lgwshortlets.co.uk

DATES FOR YOUR DIARY...

Manor Royal People Conference - 4 October 2018

9.30am-2.00pm @ Sandman Hotel
FREE TO ATTEND

Join us for our inaugural Manor Royal People Conference taking place this autumn.

Developed from the popular quarterly People Forums, we've created this event to provide a focus on 'People Matters' including recruitment, staff motivation and retention, and leadership. A concentrated burst of four hours learning with lunch.

This event is for anyone working on Manor Royal who is interested in developing their employees.

Attend and benefit from:

- Peer-to-Peer Networking
- Thought-provoking speakers and panellists
- Sharing best practice and the latest business ideas
- A free lunch!

Free tickets available on a first-come-first-served basis. Includes lunch!

BOOK ONLINE AT
www.manorroyal.org/events

Brought to you by the Manor Royal BID team exclusively for people working in Manor Royal Business District

Manor Royal BID AGM 4 October 2018

5pm @ Premier Inn, Fleming Way
FREE TO ATTEND

The Manor Royal BID Company's next AGM takes place on Thursday 4 October 2018 at the Premier Inn, Manor Royal, starting at 5pm.

Only registered members of the BID Company (MRBD Limited) can attend and vote at the AGM although all paid up BID levy paying companies are entitled to register as a member of the company.

We are encouraging every BID levy paying company to register as a member of the BID. Registration is easy and free to BID Levy paying companies. Each BID levy paying company is entitled to register one member and have one vote at the forthcoming AGM, at which two directors are seeking re-election.

Copies of the BID annual review will be available to members attending the AGM and published online after the event.

BOOK ONLINE AT
www.manorroyal.org/events

Low cost training on your doorstep

Many local companies have taken advantage of the Manor Royal's exclusive programme of specifically designed short courses.

They are delivered by Crawley College at greatly reduced prices for the benefit of Manor Royal companies and their employees.

The courses have been designed to enhance business skills, comply with health and safety qualification requirements and develop specialist IT knowledge.

What are the benefits?

- Significant cost savings on short training courses
- Training delivered on your doorstep
- Opportunity to build links with other Manor Royal businesses
- Improved individual and organisational efficiency and performance

If you would like more information, or would like to book a course, please visit www.crawley.ac.uk/manor-royal

Manor Royal Matters 15 November 2018

9.30am - 2pm Sandman Signature Hotel

Manor Royal Matters has established itself as THE business event in the Gatwick Diamond, exclusively for those located on Manor Royal Business District.

It brings together business executives, politicians and policy-makers to meet and debate the big issues affecting the business district and regional economy. BREXIT, skills shortages, transport congestion - it's all up for debate!

This year, there'll be electronic voting on topical issues, an exhibition and the opportunity to participate in one of three breakout sessions on Transport, the Economy or People Matters.

Grab a coffee and relax in the Meeting Area - the perfect place to network and have discussions with those you wish to connect with.

Free tickets available on a first-come-first-served basis. Includes lunch!

BOOK ONLINE AT
www.manorroyal.org/events

Brought to you by the Manor Royal BID team exclusively for people working in Manor Royal Business District

Do you run or work for a logistics company based on Manor Royal? If so, please get in touch as we will be focusing on 'Shifters and Movers' in the next issue of Manor Royal News.

Be part of it!

KEEP IN TOUCH

Got something to share or promote?

Email info@manorroyal.org

Discover more about the Manor Royal Business Improvement District:

www.manorroyal.org

 @Manor_Royal

 Manor Royal Business District | Crawley | Gatwick

Unit 38, Basepoint Business Centre, Metcalf Way, Manor Royal Business District, Crawley RH11 7XX Tel: 01293 813 866

Sign up for regular eBulletins

If you want regular updates on all things Manor Royal, sign up to the free monthly Manor Royal BID eBulletin service. A simple sign up process from the homepage of our website will ensure you get to know what's going on each month - no hassle, no missing important stuff.