Manor Royal BID Management Group

22 May 2019

Agenda

What	When
Arrival & Welcome / Approval of Minutes	0900
Budget update	0910
Projects and events update	0925
Future activities and challenges	0950
AOB	1050

Board update, 8 March 2019

- Approved the Budget position to the end Feb 2019, plus small write-off figure
- Approved the Budget for 2019-20
- Agreed to review the Ranger Service hours (trial changes to night time cover)
- Agreed to pursue planning consent for two more digital signs
- Agreed to progress with the Parking Management Plan
- Noted progress on projects and services
- Agreed extension on Parking Management Plan consultation
- Agreed response to Gatwick Masterplan
- Received updates on marketing, comms and events
- Discussed Sam leaving and recognised the contribution she has made

What we said we'd do

- Carry on delivering core services and events
- Complete Gateway 1 entrance upgrade
- Deliver the Digital Signs project
- Lobby for action on car cruising
- Investigate better parking management solutions
- Progress the sustainable energy project
- Deliver a Careers EXPO and People Conference



Manor Royal Business Improvement District (BID)

Business Plan Prospectus (2018-2023)





Manor Royal Matters voting



On BID Projects

Connecting business – 52% Events – 38% Area representation – 35% Training – 28% Appearance/ Facilities – 24% Maintenance – 21% Security – 17%

Feedback from the Manor

- BID Staff recruitment Sustainability issue
- Maintenance Team is under-resourced, particularly on litter picking Cost issue
- WSCC funding for weed-spraying, central reserve cleaning, grass cutting Cost & Service issue
- Business crime and police resources Cost, Service & Confidence issue
- Untidy private companies and lorry drivers (littering) Enforcement issue
- Services to the retailers
- Parking problems Support for PMP, timetable uncertain
- Encouraging/incentivising model shift Metrobus support for local initiatives
- Broadband Speed issues and options
- Lack of facilities persists....might be changing!



On the radar

Building an ever stronger sense of community – how best to do it?

Crawley Local Plan Review – *Embedding MR aspirations in policy*

Local Industrial Strategy – *does the LEP understand what we need*

Gatwick Masterplan



Projects, Initiatives, Events, PR & Comms

Since last time

Core services, events, functions



Improved transport

infrastructure & services



Pavements resurfaced



Winter maintenance



Jobs Board



Business Rangers



New partnerships & investment



Additional maintenance



New facilities



Dedicated events programme



Strategy & planning



Free volunteering



Representing the area



Bespoke training & other services



Dedicated comms, marketing & promotion



Benefits & savings

Services

Well used / popular

- Dedicated Additional Maintenance Team**
- Business Rangers (Security)**
- Dedicated Jobs Board (Free to access)**
- Bespoke Training Programme (Subsidised)**
- Business Watch Scheme (Free to access)**
- easit transport initiative (Free to access)**
- Additional winter maintenance**
- Team building & volunteering support*
- Discounted gym membership

Not so well used

- Waste & Recycling service
- Procurement hub / cost reduction
- Hawth Theatre offers
- Crawley Town FC match days
- Manor Royal Savers (Credit Union)
- Insurance partnership

BID Marketing Update



E-Bulletins

OR ROYA

CAREERS

delayl



Manor Royal News

Welcome to our May ebulletin. This month, I'm pleased to report that the ground-breaking Manor Royal Digital Advertising Signs are now live. We are also just a few weeks away from Know Your Neighbour 2019 so hope to see you there. We've also set up a new Facebook Group to support our latest project so do take a look and get involved. Steve Sawyer, Executive Director, MRBD

🚯 Share 🕥 Tased 🛅 Share 🗿 Forward

Digital Manor Royal

The Digital Advertising Screens are now live and are proving popular. The first phase involves four screens placed at key locations for maximum visibility and Discover More

















GATWICK PARK LATEST

beveloped on Manur Royal, with Phases 1 and 2 both having planning cursent. Need the Island news about the site and Discover more



MANOR ROYAL CAREERS EXPO HELD





Manor Royal News

As we start a new financial year all BID Levy payers should have received their copy of the BID Levy leaflet. This simple document sets out how funds were invested last year and how they will be invested in the next financial year (April to March). Just in case you missed it we've put it on the website as well. Get in touch if you have any questions. Steve Sawyer, Executive Director, MRBD.



WORK ON MANOR

BOYAL

Seeking a new jo

on Manor Royal7

Drop by this year's

Careers Expo

tomorrow (3pm to

Spm) at the Arora

Hotel, We've lots of

Manor Royal Time

showcasing their

jobs and training so

tell your friends

READ MORE

tool

Manor Roya

Manor Royal Goes Digital The latest project to be delivered by the BID will go live very soon providing Manor Royal companies exclusive rates to advertise their business to the millions of vehicles traveling into and around the business district each year. Get in early to avoid disappointment. Discover More

KNOW YOUR

NEIGHBOUR

The last few free

exhibitor stands are

up for grabs at this ever popular

event taking place

on 14 May 2019

this year. It's a

great way to meet

other Manor Royal

companies and sel

to local firms small



ENTER A FOOTIE

TEAM

KEEP II CLEAN Find out

CCI HAS A HEART

FREEDOM ON MANOR ROYAL ...



brief the BID Offic

Discover More

DIGITAL TAX ADVICE



our monthly eBulletins or feature it in an upcomin

rowse & Co - Manor dealers noticer with your next here

















> Motors Special



has over 200 members of staff at Manor Royal locations. The company has invested to ensure its staff can use the latest digital tools to improve both workflow and importantly, its customer experience. This includes virtual test drives and customer vehicle Whilst the Motorline Group rec brands in over 50 locations, the mor Royal area is very much part of their business blueprint for success, based firmly on the development of videos from the workshop. key partnerships and rela and delivering a first-class experience. The Motorline team also gets involved in local community activities from hosting the St Catherine's Heart's Auction at their Volkswagen showroom Discover more at

"For Motorline, Manor Royal is a key business location, with easy access 6 Manor Royal News - Spring Isaua 2019

Motorine Gioup now has six centres in the area, delivering sales and aftersales for Toyota, Volkowagen and Nissan. Additionally, its purpose-built site on Fleming leaky, which opened on Manor Royal last year, now offers Lexus, Peugeent and Hyundai vehicles. There is also its awardwinning Trade Detr Centrol (TDE) band

Parts Centre (TPS) tool

He added: "We are excited to bring something fresh to Manor Royal with our "Live Better, Work Better" ethos, contributing to the continued He said: "At TCPG we want to put the heart back into the way people work in the South East, and location plays a huge part in this. There are few Grade A office developments better located than our planned Gatwick Park scheme on Manor Royal. development of the area as one of the most sought-after UK locations for international occupiers. Discover more at "Investment from the council and the Manor Royal BID in creating a thriving Welcome to ... HESIS One of the UK's leading fire, security, mechanical & electrical maintenance firms, HESIS, has chosen Manor Royal as its growth has led to the opening of our new office base in Crawley. We chose Manor Royal because of its fantastic transport links, or its fantastic transport links, which make it an ideal location for us to support London and the southern base, as it experiences continued growth, HESIS, which was established in 2007 in south coast. Liverpool, now reports a turnover of E11m employing 100 people services and opening this n. base will allow us to grow en more. Much of our business comes from the service of the services of the service o ide. With companies such iceland and StenaLine inationwin 28M ac r base, the nerates in sech is repeat business testament to the o ion, retail and education. what we offe ggins, Managing Director , comments: "Tam Discover more at One of the largest metal recurling husinesses in the South

new business location in Crawley is outstanding and that is not to

mention the area's connectivity and track-record of economic delivery."

Investing in Manor Royal

John Baker of The Commercial Park Group spoke at a recent Crawley Borough Council event about his

company's plans for the Gatwick Park scheme on Manor Royal.

ey's Recycling East has opened a new base on Manor Rova Covering the whole of the South East region, the multi-depo company pu all amounts available. The company is excited and proud to be part of the Man Royal company is excited and produce the part of the Parton Royal community and recently celebrated by holding an op-day. Why not pop into meet Gary, Dee, Vas and George who would be pleased to show you around their new facility.

Discover more at www.ripleys.co.uk

Manor Royal News - Spring Issue 201911

urchases and recycles scrap metals. All grades and are accepted with a tailored collection service



> Coming up

Manor Royal News – Spring Issue







South East Coast Ambulance Service NHS Foundation Trust www.secamb.nhs.uk

8

South Law Coast Antipulates Sando

Find your Career for life with SECAmb





Free Exhibitor Stand Today anorroyal.org 4 APRIL 2019, 3.00PM - 8.00PM

Created by Prowse & Co

Prowse

4 APRIL 2019, 3.00PM - 8.00PM TEL GATWICK CRAWLEY



Know Your Neighbour



PR & Website Updates: News & Events



Manor Royal Business Impro		Search ntact Us The BID
MANOR ROYAL BUSINESS DISTRICT CRAWLEY & GATWICK	Manor Royal's st heart of the Gat most significant	rategic location at the wick Diamond is one of th benefits
Manor Royal Success Movie Manor Royal Common Royal Comm	News	Media enquiries to Joanne Rogers joanne@prowse.co.uk
Frents	20/05/2019 - New Buses for Gatwick Direct Route 200 Ten brand new ultra low emission buses have entered service around Sussex and Surrey have been introduced to the Ganwick Direct 200 service. Around as 3 Streetlike, these are in Ballymena, Nethern leiked. They feature the latest Garo V Mon-Yebrid technology, lower levels of nitrogen oxide (NOX) in comparison to other vehicles.	built by Wrightbus
Events	Read.more 15/05/2019 - Everybody Needs Good Neighbours	
Partners & Benefits	More than 280 people attended this year's Manor Royal Know Your Neighbour event on record 75 stands were booked by Manor Royal firms.	ra way at the Crowne Plaza Hote, Crawley and
Projects	10/05/2019 - It's a wrap! The Manor Royal BD Business Ranger van has a makeover by Blue Libard based in the G Way, Established in 2000, the company was established by Dan Jackman in his garage an manufacturers and installers working in the heart of Manor Royal.	atwick International Distribution Centre in Cobh d has grown to now boast a team of designers,
	06/05/2019 - Road works: May 2019	
	Details of various roadworks happening in Manor Royal during May.	
	Read.more	
	26/04/2019 - New Digital Advertising Screens on Manor R	toyal
	Large digital advertising screens have been installed in Manor Royal to help promote lo an even stronger business community. The project is the latest initiative delivered by M improve infrastructure on the popular business location in Crawley, West Sussex.	al trade and build
	Read more	
	25/04/2019 - Gatwick Park Development Latest	
	Gatwick Park is a half a million square foot business hub being developed on Manor Ro and 2 both having planning consent.	yal, with Phases 1
		and the second se

Events programme

Event	Main business	When
Manor Royal Showcase	Celebrating success (CLOSED)	FEBRUARY (Evening)
Crawley STEMFEST	Festival launch & comedy night (OPEN)	APRIL (Evening)
Manor Royal Careers EXPO	Careers Event (OPEN)	APRIL (Afternoon/Evening)
Know Your Neighbour Exhibition	Business to Business Exhibition (CLOSED)	MAY (Day)
Manor Royal 6-a-side	Summer Football Tournament (CLOSED)	JUNE (Evening)
ANNUAL GENERAL MEETING	BID review, preview and elections (CLOSED)	SEPTEMBER (Evening)
Manor Royal PEOPLE Conference	HR related conference (CLOSED)	OCTOBER (half day/Morning)
Manor Royal Matters Conference	Conference, workshops and debate (CLOSED)	NOVEMBER (half day/Morning)
Christmas Evening	Celebration & networking (CLOSED)	DECEMBER (Evening)

9 events attracting over 1,000 delegates (*) not including the Careers EXPO

7 events exclusively for Manor Royal people and businesses

6 taking place in the evening (usually directly after work)

Shall we change how we do the AGM? Create a new focus for the Showcase?

Beyond business as usual #1



- Completed March 2019
- BID responsible for maintenance
- £80k due for repay 2020/21
- Chevrons need to be applied to roundabout



Digital advertising screens

- Now live (April)
- Early advertising take-up good
- Income expectations £15-20K
- Potential for two more
- Inviting feedback
- Thanks to Markus



- CBC passed PSPO
- New powers to curb car cruising

Beyond business as usual #2



EXPO - April

- 45 exhibitors, 225 visitors
- Know Your Neighbour 2019
- 75 stands, 280 delegates



- CGG, Boeing & Doosan
- Two days
- Magpie Walk, Gatwick Parade & surrounding
- Verge maintenance, litter picking and edging



ARTS COUNCIL ENGLAND

Trail Project (Phase 1)

- Collaborators appointed
- Funding applied for

Digital advertising screens locations



- Initially 4 at key locations:
 - Manor Royal (road) near Crawley Business Qtr
 - Gatwick Road (parade)
 - County Oak
 - Fleming Way (near Vauxhall Garage)
- Locations of others to be

agreed

Future projects & services

- Heritage / Arts / Wellbeing Trail (Phase 1)
- ReEnergise Manor Royal (Energy Project)
- Parking Management Plan
- Crawley Growth Programme update
- New projects
- Building a community (possible charity link?)

Heritage / Well-being trail - Concept





Heritage / Well-being trail – Phase 1 (R&D)



- Connected micro-park trail
- Based on the properties, products & people MR
- Timeline:
 - Phase 1: 3-4 months
 - **Phase 2:** ?
- Cost:
 - Phase 1: £24,650
 - Phase 2: £500K?
- manorroyal.org/mystory

Be part of the story

Renewable energy (ReEnergise Manor Royal)





- Critical stage
- Real potential
- Decent returns / Savings benefits
- Collaborate to inter-trade & save
- Funding to explore heat networks

What next?

- Governance & finance models
- Sharpening the business case
- Securing support from business
- At least one new adopter
- BISEPs funding runs out Jan 2020

ReEnergise Manor Royal – the context





Things are changing, will change and everyone at some point will need to change.

ReEnergise Manor Royal – the model



- Centralised Energy Management Company (CEMC)
- Formal way to collaborate to inter-trade & save
- Collective approach allows for aggregation and selling surplus
- Funded by MR companies and third party investors
- You buy your energy through it **Issues**
- Complex
- Needs clear Business case
- Businesses have to want it

Parking Management Plan



- Parking permits?
- Revised orders?
- Better enforcement?
- Restrict "rogue" parking?
- Or do nothing?
- Business feedback

Work to date

- Identified as part of the Transport Study, rated as a "High Priority" issue
- As part of the BID Renewal process, businesses rated this among their top 5 priorities.
- Continual reports of problems experienced by businesses right across Manor Royal
- On site review of current conditions and TROs
- Plans drafted, including extensive consultation materials.
- Informal engagement with businesses carried out
- Transport Group meeting (12 Feb 2019)
- Our role: to express a Manor Royal view for Manor Royal

The Plan



89% said parking was an issue82% said they didn't have enough on-site parking93% supported the proposals

Results & feedback #2



Results & feedback #3

- Conversion of verges to parking bays
- Limited waiting in some places
- Airport parking repeatedly mentioned (plus others!)
- Questions about fee, allocation and enforcement
- Concern this would be a "money making" scheme and increase costs for staff / businesses
- Requests to formalise bays (creating marked bays)
- *FREE* scheme / parking / shuttle bus / park & ride
- Reduce car use / Cost of public transport
- Zone specific parking?



Transport Study & Feasibility Report (2017)



Main (SDG) findings:

- Tackle Parking
- Ease Congestion
- Improve public transport Infrastructure
- Improve walking & cycling Infrastructure
- Improve information & marketing

Recommended actions	= 38
Total cost (approx.)	= £19m

"BID should take forward measures from the recent Manor Royal Transport Study to ameliorate traffic congestion." Lichfields, Manor Royal Economic Impact Study, 2018



Super hub bus stop locations



Proposal for 6 in Manor Royal:

- Manor Royal (west) x2
- Manor Royal (central) x1
- Fleming Way (central) x1
- Gatwick Rd (parade) x2

Other projects & services

Re-vamped directory



Re-vamped website



Publicly located defibs



Clean G3 Chevrons



Digital signs planning (x2)



Staff wellbeing/ community event

