



Buy Manor Royal Opportunity Morning





Welcome & Introduction

Steve Sawyer, Executive Director
Manor Royal Business District



Development & Upcoming Opportunities

Lise Sorensen, Economic Development Officer
Crawley Borough Council



Crawley Borough Council

www.crawley.gov.uk



Developments & Upcoming Opportunities

- How we support buying local
- Crawley Developer and Partner Charter
- Plans for Crawley
- Recent and ongoing developments
- Upcoming opportunities
- Keep in touch

Support Buy Local



www.crawley.gov.uk



What else

Crawley
Business Guide & Directory



meet the
buyers
gatwick**diamond**



www.crawley.gov.uk

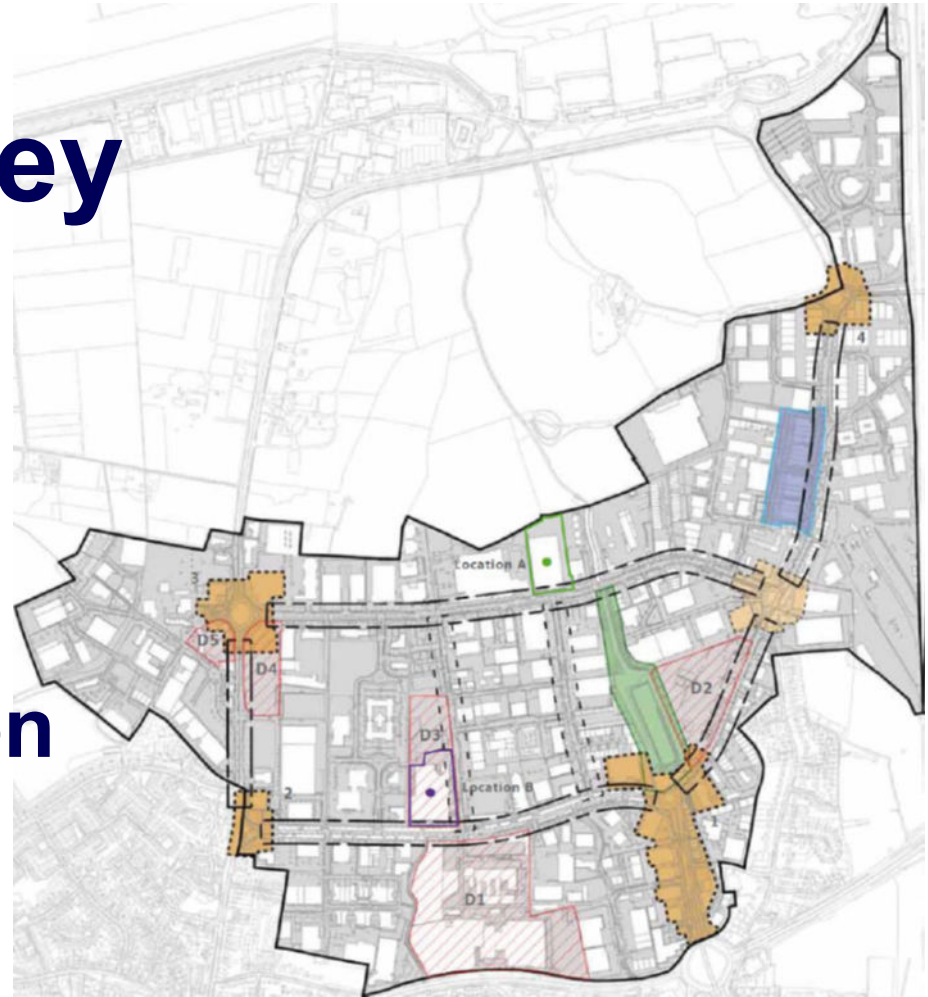


Crawley Developer and Partner Charter



Plans for Crawley

- **Crawley 2030 Local Plan Dec 2015**
- **Crawley Town Centre Regeneration Programme**
- **Crawley Employment and Skills Plan**



Recent and Ongoing Developments

- **Museum**
- **Gales Place**
- **Queens Square (tender now)**



Upcoming opportunities

- **Kilnmead Car Park**
- **Goffs Park Depot Site**
- **Nothgate Surgery**
- **Telford Place**
- **New Cemetery Site Little Trees**
- **Three Bridges Station**



Keep in touch

www.regeneratingcrawley.org.uk

www.crawley.gov.uk

Sign up for newsletters

Twitter [@crawleybc](https://twitter.com/crawleybc)

Lise Sorensen

Economic Development Officer

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Development & Upcoming Opportunities

Steve Cresswell, Director
Keir Construction





Kier – Buy Manor Royal

Tuesday 16 February 2016

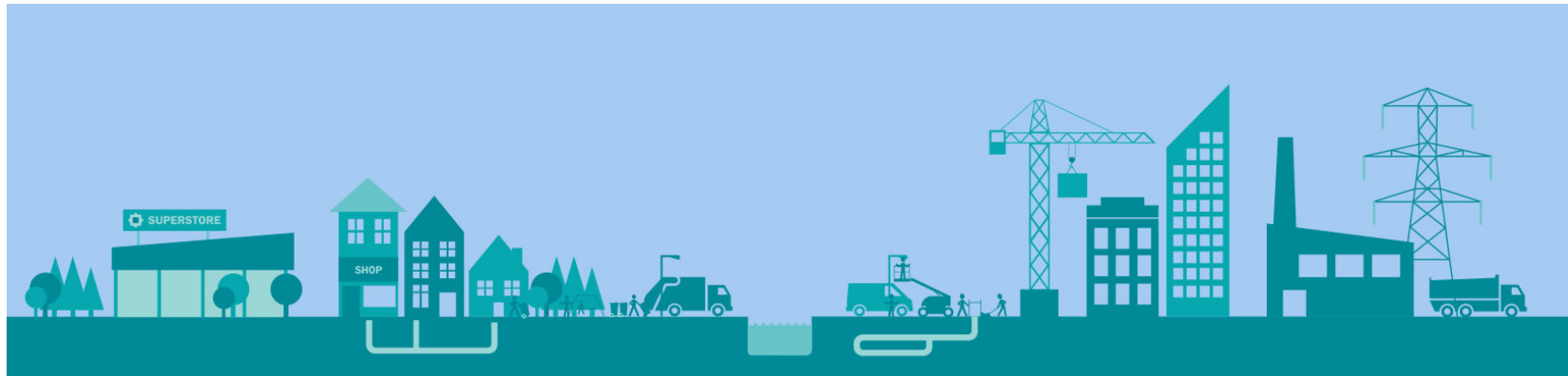


Introduction to Kier



About Kier Group

- Leading **Property, Residential, Construction** and **Services** group
- Invests in, builds, maintains and renews the places where we work, live and play



Introduction to Kier



About Kier Group

- Operate across a range of sectors, including:
 - Defence
 - Education
 - Health
 - Housing
 - Industrials
 - Power
 - Transport
 - Utilities

Introduction to Kier



About Kier Group

- Offers national coverage across all of its core activities with a network of 88 UK offices (105 globally)
- Employs 24,000 people, with a turnover of £3.2 billion
- Kier has the financial strength and technical expertise to undertake some of the most significant construction, civil engineering and service contracts in the country

Introduction to Kier



About Kier Construction

- Provides comprehensive building and civil engineering service to private and public sector
- Revenue of over £1.5 billion in the past financial year



Introduction to Kier



About Kier Construction

- Built over £1.3 billion of healthcare facilities in the last decade
- Delivered the £45 million state-of-the-art grandstand development for The Jockey Club at Cheltenham Racecourse
- Our schools building programme delivers an average of 25,000 school places every year

Kier Construction



Kier Construction Southern



Kier Construction



Kier Construction - Crawley

Platinum House
Sussex Manor Royal
Business Park
Gatwick Road
Crawley
West Sussex
RH10 9NH



Kier and Manor Royal



Acorn Retail Park

- A high quality retail building, arranged internally to provide three separate units
- Occupied by M&S Simply Food, Aldi and Smyths Toys
- Work on site has started and the scheme is expected to open to the public in Summer 2016



Kier and Manor Royal



Cornerstone

- The second Manor Royal project the Crawley office have secured
- The scheme will integrate with Elekta's existing UK HQ, which will combine both its research & development team, and its global support and administration functions
- Work started on site in January and is due to complete in November 2017



Kier Projects



Gatwick Car park

- First project at Gatwick
- Works consist of approx. 3000 demolition holes through 6 floors, installation of new precast corbels along with structural repairs and replacing the drainage system
- We will finish the car park with new decks coatings, carbonation painting, replacement of doors, new valet parking building and lighting throughout



Kier Projects



Beckenham Academy

- Construction of the new Harris Academy and Primary school in London Borough of Bromley
- Works include; demolition of the existing secondary school and infrastructure, importation of temporary accommodation whilst works proceed, traditional construction including concrete frame for the academy and steel work for the primary school



Kier Supply Chain



About Kier – Construction - Supply Chain

- Kier Construction Southern (KCS) operate a tiered supply chain
 - Tier 1
 - Tier 2
 - Tier 3
- 4 – 5 suppliers per trade category
- Aim for local suppliers wherever possible
- General Works dedicated supply chain – in progress

Kier Supply Chain



Manor Royal supply chain

- Builders Beams Ltd - Rutherford Way
- For further information on Kier Construction supply chain contact **Paul Crouch** paul.crouch@kier.co.uk

Introduction to Kier - Property



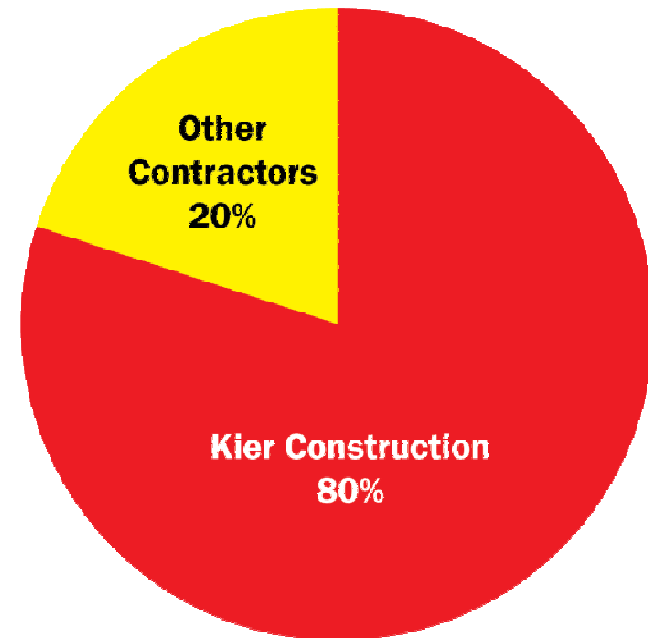
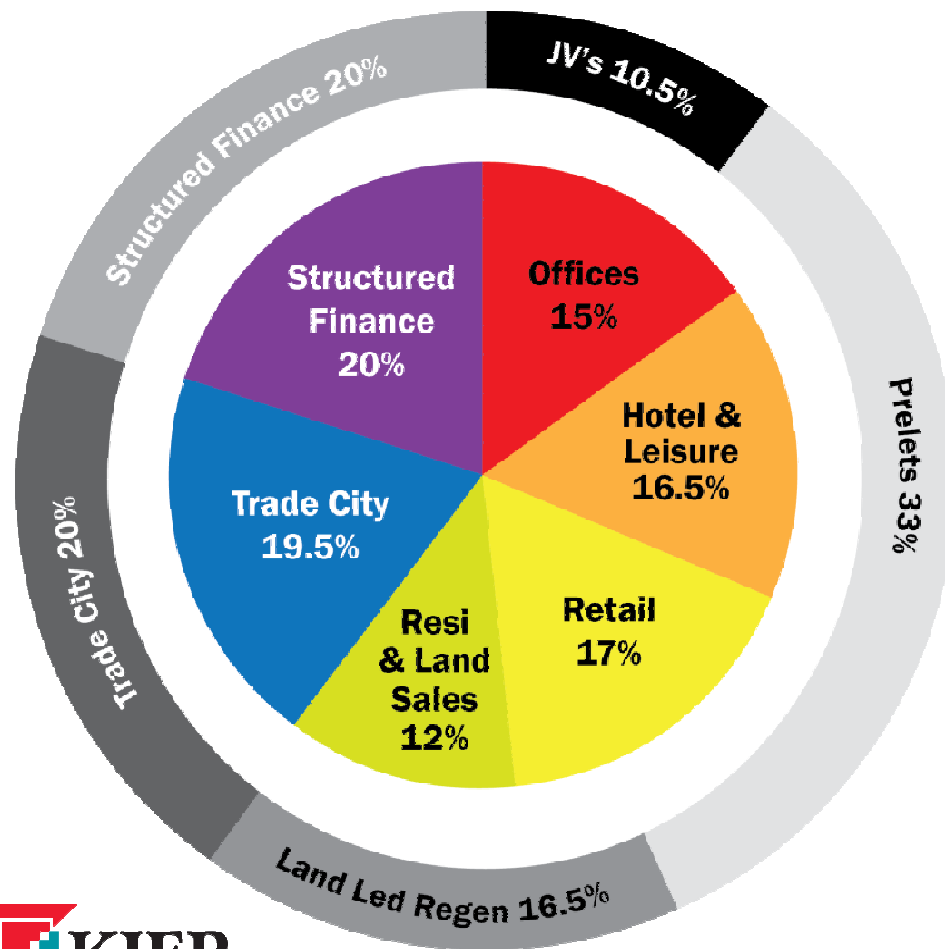
About Kier Property

- Property Division of the Kier Group and encompasses Property Development and structured finance.
- The division operates across a number of sectors but particularly the industrial, commercial, retail and leisure sectors as well as the public sector.

Kier Property



Our Markets (by percentage value)



What we do

Target sectors:

- Industrial (Trade City)
- Hotels
- Retail
- Office pre-lets / speculative
- Structured Finance / PFI
- Mixed use
- Occupiers
- Partnerships



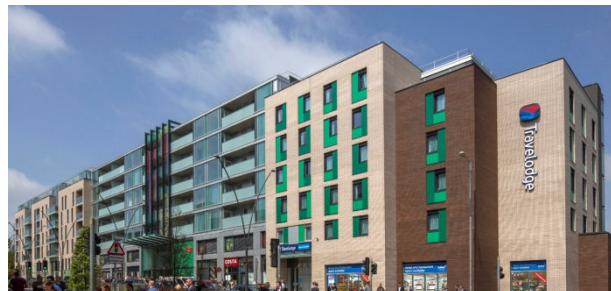
Office



Trade City



Hotels



Mixed Use

Retail



Student Accommodation

Trade City



Bracknell



Uxbridge Phase 2



Hayes



Sunbury

Retail and Leisure



Mannington Retail - Swindon



Catterick



Savile Row



Sydenham



Walsall

Offices



Victoria Embankment



Kings House, Hammersmith



One Reading Central

Mixed Use



Catterick



Chichester Town Centre

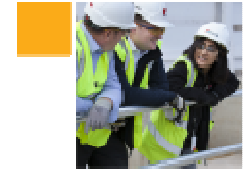


Watford Health Campus



Solum Regeneration

Occupiers



Hayes, Costco



Walsall



Ordnance Survey Headquarters



Travelodge – Hemel Hempstead

Partnerships

- Solum (Kier & Network Rail JV)
- Watford Health Campus (WBC & Kier JV)
- Test Valley Walworth Regeneration Area
- Swan Hunter
- Further opportunities exist



Watford Health Campus



Swan Hunters



Solum Regeneration



Walworth Business Park

Structured Finance



St Georges School



Gloucester Fire Station



Care Homes



Orpington Fire Station

Kier Property and Manor Royal



CGG, Crompton Way

- Kier Property have been selected as the preferred bidder to CGG.
- The scheme will integrate CGG's existing UK HQ with a new bespoke office building of 50,000 sq. ft.
- Planning permission was submitted in Jan 2016 and anticipated to be heard at the March 2016 Committee meeting. Work anticipated to start on site April 2017.



Summary



- Strong pipeline of short – medium term development stock
- Trusted partner with a good reputation
- Significant Group cash to invest, against a strong balance sheet
- Further opportunities sought
- Room for growth

Thank you

Next Manor Royal Business District event:

‘Know Your Neighbour’ Expo 2016

Wednesday 18th May

Crowne Plaza, London Gatwick Airport

www.manorroyal.org