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2 Seas Mers Zeeën
European Regional Development Fund



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Business clusters Integrated Sustainable Energy Packages

Re-energise Manor Royal

Workshop findings
(held 4th & 11th December)



Gemeente Breda





BISEPS Workshop findings: Participant engagement

- Delegates at both workshops (representing range of businesses on MRBD) wished to be engaged in some form of centralised renewable/ low carbon initiative
- Delegates wanted more information/ report outcomes in order to be able to take further material to board level to determine corporate desire for involvement



BISEPS Workshop findings: key drivers for support

- Smaller businesses view opportunities for lower cost electricity [& heat]
- Larger businesses (and those with access to/ ownership of rooftops) view opportunities for:
 - investment with potentially good rates of return
 - an opportunity to hedge future electricity price rises
 - image/CSR
- Businesses were generally interested in having more intelligent methods of using/ storing power in order to reduce costs/ maximise revenues and in economies of scale
- Fewer than expected business numbers viewed internal corporate policies/ targets regarding CSR/ sustainability as a key driver, however there was an overall view of the benefits of MRBD being an attractive site for those businesses with targets to meet



BISEPS Workshop findings: key barriers to deployment (1)

- Ownership structure of premises, e.g:
 - tenant's being unaware of ultimate building ownership
 - tenant without rights to install assets on rooftops
 - FRI leases which require removal of generation assets/ energy efficiency measures
 - landlord without incentives to supply cheap on-site power to tenants
- Ability to engage company board
- Potential risk in collaborative investment (particularly if investment into private wire grid infrastructure required which could be a stranded asset)
- Capital available for investment
- Comparatively low rates of return compared to other forms of investment



BISEPS Workshop findings: key barriers to deployment (2)

- Potentially long pay-back terms for investment (5 years viewed by some as maximum)
- Complexity (delegates were keen to understand role of the BID, WSCC and how a third party ESCO/ energy manager could be engaged to centrally manage the project)
- Planning permissions/ building controls



BISEPS Workshop findings: WSCC role

- All participants considered that WSCC had an ongoing role in the project
- Roles included:
 - As a key member of the centralised MRBD ESCO
 - As promotor (including potentially from planning perspective)
 - As a centralised function for “know-how”
 - Giving legitimacy to the scheme